



# **Q2 2021 REPORT**

**August 19, 2021**

# Disclaimers

## Important information

This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, as amended, including, without limitation, statements regarding the regulatory pathway for Nefecon, plans for submissions for marketing approvals, plans and strategies for commercialization of Nefecon, if approved, the conduct of Part B of the NeflgArd clinical trial, Calliditas' strategy, business plans and focus. The words "may," "will," "could," "would," "should," "expect," "plan," "anticipate," "intend," "believe," "estimate," "predict," "project," "potential," "continue," "target" and similar expressions are intended to identify forward-looking statements, although not all forward-looking statements contain these identifying words. Any forward-looking statements in this presentation are based on management's current expectations and beliefs and are subject to a number of risks, uncertainties and important factors that may cause actual events or results to differ materially from those expressed or implied by any forward-looking statements contained in this presentation, including, without limitation, any related to regulatory submissions for Nefecon, the continuation of Part B of the NeflgArd study, Calliditas' business, operations, clinical trials, supply chain, strategy, goals and anticipated timelines, competition from other biopharmaceutical companies, and other risks identified in the section entitled "Risk Factors" in Calliditas' reports and other filings with the Securities and Exchange Commission. Calliditas cautions you not to place undue reliance on any forward-looking statements, which speak only as of the date they are made. Calliditas disclaims any obligation to publicly update or revise any such statements to reflect any change in expectations or in events, conditions or circumstances on which any such statements may be based, or that may affect the likelihood that actual results will differ from those set forth in the forward-looking statements. Any forward-looking statements contained in this presentation represent Calliditas' views only as of the date hereof and should not be relied upon as representing its views as of any subsequent date..

# Clinical Activities

Clinical Candidate	Indication / Trial	Research/ Preclinical	Phase 1	Phase 2	Phase 3	Phase 4 / Marketed <sup>1</sup>
Nefecon	IgAN/ NeflgArd					
Setanaxib	PBC					
Setanaxib	Oncology					
	Kidney					
Setanaxib (ILS)	IPF					
	DKD					
Nefecon	IgAN Open Label Extension <sup>1</sup>					

Depicts ongoing/planned clinical trial stage: Depicts ongoing/planned clinical trial stage in an Investigator Lead Study:

1. Clinical study primarily supporting health economic and / or treatment related considerations

## Q2 Highlights - Regulatory Interactions

- Filed an MAA with EMA for conditional approval on May 28<sup>th</sup>
  - Were granted accelerated review on April 23<sup>rd</sup>
  - First round of questions expected in Q3
- Ongoing Q&A with the FDA regarding NDA filed in Q1, PDUFA target date is September 15<sup>th</sup>, 2021
- First ever submission for approval in IgAN, both regulatory processes on accelerated basis
- Looking forward to engaging with EMA



# Other Activities in Q2, 2021

- Significant investments in resources and pre-commercial activities in the US
  - Continuing to prepare for commercial readiness by PDUFA date – medical affairs, market access, marketing & commercial
- Execution focus across all divisions of the business
  - Medical & Clinical - NeflgArd, OLE, preparations for Phase 2/3 study in PBC & head and neck cancer proof of concept trial in 2H
  - CMC & Supply - commercial supply of Nefecon for Q4 & study supply of setanaxib in 2H
  - Regulatory - interactions with regulators
  - G&A - recruitment & training, systems and processes, contracting etc
- Competitive processes to secure non-dilutive access to capital and European commercial partnership.

# Market Opportunity

- Spherix Global Insights – 468 IgAN patient chart audit conducted this year; encouraged by the market size

- IgAN patients, on average:

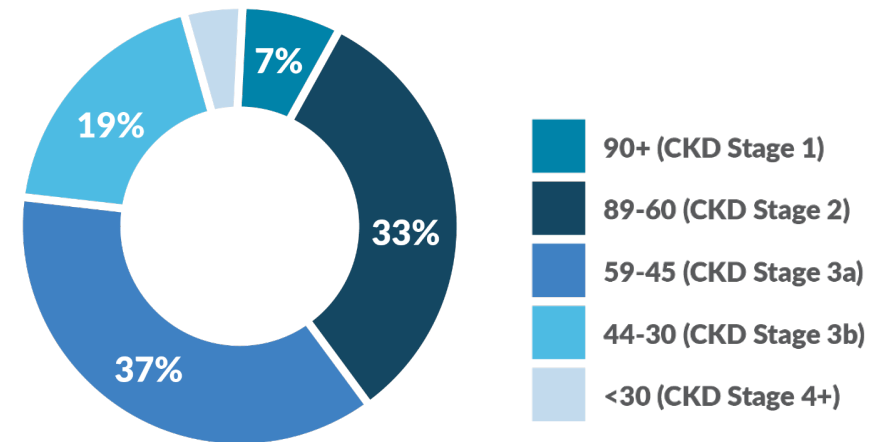
- **70%** : Arrive upon referral in CKD stage 2 or 3a
- At most recent visit, the majority have progressed to CKD stage 3a or 3b

- The majority of patients are on Supportive Care (ACE / ARB):

- **>50%** : Already on ACE/ARBs at the time of referral
- **88%** : Are on an optimal dose, per nephrologists

- Physicians

- See patients on average **3.1 times a year**
- Conduct at least one lab test annually (eGFR and urinalysis) for **99.8% of patients**
- Prescribe on average **4.9** medications concomitantly
- Consider **proteinuria and especially eGFR** to have the most value in clinical trials



# Commercial Launch Readiness

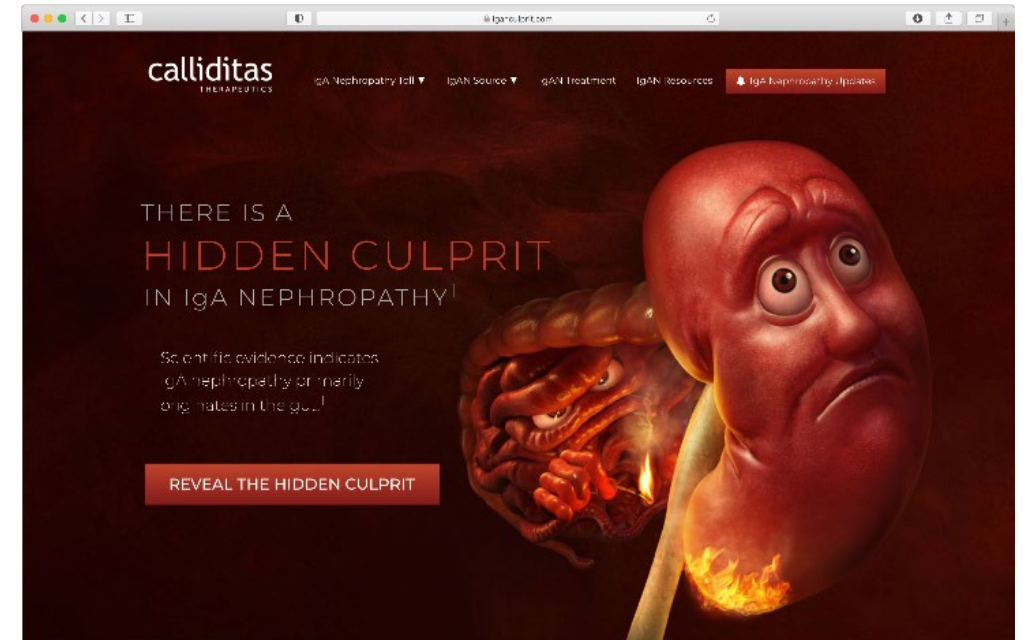
## ● MARKET ACCESS PREPARATIONS

- Minimizing barriers to market access
- Trade/distribution partners are established
- National Account Managers calling on payers

## ● DISEASE AWARENESS CAMPAIGN LAUNCH

## ● SALES FORCE READINESS

- Sales leadership onboarded
- In preparation for 40 sales territories to provide appropriate reach and frequency



# Post period events

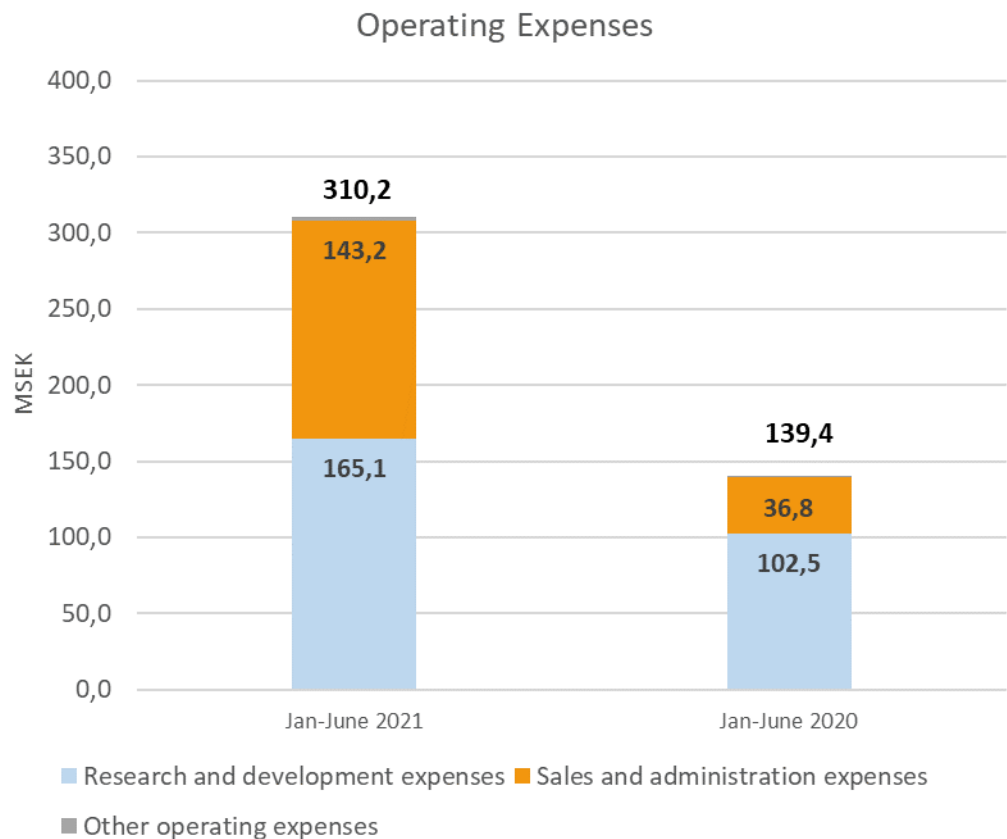
- **JULY 15<sup>th</sup>** – Signed agreement with Kreos Capital regarding credit line of \$75m
  - Initial \$25m available post signing
- **JULY 21<sup>st</sup>** – European partnership of €97.5m announced with STADA Arzneimittel AG
  - €20m upfront payment
- **AUGUST 13<sup>th</sup>** – Accelerated book build, raising SEK 324m of gross proceeds (\$37m), less than 5% dilution and less than 5% discount to close, 90 day lock up
- Collectively ensures that the company has access to significant capital both on a pre commercial, as well as a post launch basis
  - Strong financial position mitigates potential concern regarding need to raise capital in conjunction with potential approval on target PDUFA date as well as any macro impact / market risk in 2H



# Summary Overview

- **Successful Phase 3 study** - Read out positive Phase 3 data in November, 2020.
  - Presented overall profile of study population, primary endpoint (reduction of proteinuria) and secondary endpoint (eGFR) as well as overall safety profile.
- **Regulatory** – Filings for approval accepted by both the FDA and EMA
  - Filed for accelerated approval in March 2021, with priority review granted in April, 2021. Presently engaged in regulatory review. Target PDUFA date September 15, 2021.
  - Filed with EMA for conditional approval in May, 2021. Accelerated assessment granted. Target date for opinion Q4, 2021.
    - Both filings accepted and being reviewed on an accelerated basis
    - FDA has communicated need for supportive eGFR data
    - Differentiated mode of action, targeting the origin of the disease – potential for disease modification
    - Robust data package addressing a significant unmet medical need
    - Significant lead over other development programs

# Financial overview – first six months 2021



- No revenues during the period vs SEK 0.4 M for the same period last year.
- Operating loss of SEK 310.2 M vs SEK 138.9 M
  - Research and development expenses increased to SEK 165.1 M vs SEK 102.5 M, representing 53% of total operating expenses. Increase due to higher activity in the NeflgArd studies and preparations for the setanaxib trials.
  - Administration and selling expenses increased to SEK 143.2 M vs SEK 36.8 M, mainly due to intensified preparations for commercial and medical affairs activities in the US.
- Cash flow used in operating activities was SEK 267.1 M vs SEK 85.8 M.
- The cash position per end of June 2021 was SEK 709,3 M vs SEK 1,459.6 M.
- Additional capital made available after the close of the period