**Q2 Report 2020** Webcast August 13<sup>th</sup>, 2020 Presenters: Renée Aguiar-Lucander, CEO Fredrik Johansson, CFO Johan Häggblad, CSO

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# Summary of key events Q2 2020

- In June, Calliditas completed an initial public offering on The Nasdaq Global Select Market in the United States for gross proceeds of approximately USD 90 million (SEK 828 million).
  - Became the first Swedish life science company to raise capital in an IPO on NASDAQ Select
  - Significant demand
    - multiple times oversubscribed
    - high quality US investors
  - Upsized deal from USD 75 M to 90M due to demand
  - 90% of deal placed with US investors
- In April, Calliditas appointed Dr. Richard Philipson as Chief Medical Officer (CMO)
  - Strong background in orphan drug development
  - Over 16 years at GSK, including Head and Acting CMO of GSK rare disease unit
  - Recently managed the FDA filing process of an orphan drug candidate for Trizell Ltd
  - 25 years of professional experience: combination of big pharma experience and smaller biotech environment
- Change in Board composition at the AGM in June; election of Molly Henderson to the Board of Directors.

## Covid-19

- COVID-19 continues to create havoc across the globe
  - The World Health Organization (WHO) on March 11, 2020, declared the novel coronavirus (COVID-19) outbreak a global pandemic.
  - The virus has continued to spread across North and South America as well as in India
    - At the time of our last quarterly report we quoted numbers of 4 million cases; today this is in excess of 20 million
    - Total Deaths Worldwide at the same time were 290,000; today the tally stands at over 730,000
    - In May the US reported over a million cases and over 80,000 deaths; today those numbers are 5 million and over 160,000 respectively
  - The new virus seems to be more of a clotting disorder rather than a respiratory disease in general and continues to baffle the medical community, despite enormous resources being thrown at it.
  - However, slowly but surely science is making progress, and there has been a significant reduction in mortality.
    - Government backed initiatives into vaccines have exceeded \$8bn already with an expectation that towards the end of the year, early next year, some parts of the world will have some kind of vaccine
    - Over 700 clinical trials are presently underway and more are being added on a daily basis

## **Covid-19 business impact in Q2**

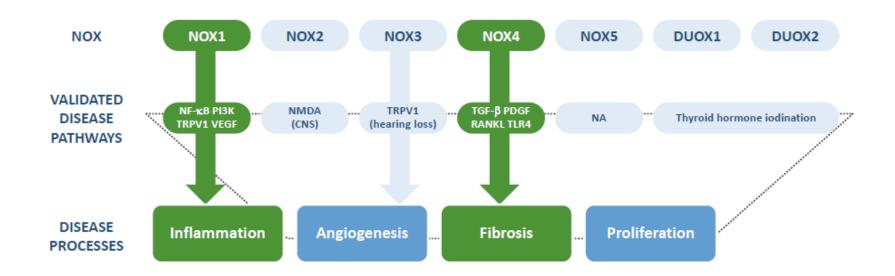
- Phase 3 study continues to be on plan
  - Over 146 clinical sites activated and recruiting across 19 countries
  - In Q2 continued focus on analyzing potential impact of the virus across different geographic regions and crafting mitigating solutions to ensure patient safety and trial integrity.
    - Significant improvement seen in June compared to April
  - Limited impact to date on NeflgArd:
    - Part A fully recruited in December 2019
    - Oral medication
    - Limited interaction with healthcare system
    - Successful implementation of strategy encompassing CRO, national co-ordinators and site staff to minimize potential impact
  - Helpful guidance received from regulatory bodies
  - Part B:
    - Recruitment rate has been impacted in Q2, but improvements seen across Europe and Asia
    - Completion of recruitment still possible before the end of the year with China contribution, however the ongoing situation in the US is still a concern

### Post quarter events

- Partial exercise of the greenshoe resulting in an additional capital infusion of USD 6.9 million (SEK 63 million)
- Research coverage initiated by Citi, Jefferies and Stifel in the US, significantly expanding research coverage
- Expansion of pipeline:
  - Announcement of agreement to acquire controlling stake in Genkyotex SA, followed by a mandatory simplified tender offer subject to closing of the controlling stake
  - €20.3m in total consideration at €2.80/share for 62.7% of the company
  - Contingent rights amounting to a total of €55M related to regulatory approvals of setanaxib within a 10 year period:
    - €30M for FDA approval,
    - €15M for EMA approval,
    - €10M for either IPF or type 1 diabetes approval by either FDA or EMA (unless milestone paid out as per above).
  - Following the closing of the control transaction, a simplified cash tender offer will be launched on the same terms for the remaining outstanding shares. The off-market block trade is expected to close in early October 2020.
  - Delivering on our communicated strategy; acquiring a late stage asset with orphan focus
    - Genkyotex's lead clinical candidate, setanaxib (GKT831), is in development for Primary Biliary Cholangitis (PBC), and in a Phase 2 trial demonstrated evidence of anti-fibrotic activity and significant impact on fatigue
    - Broad platform with potential to address inflammatory / fibrotic disease across a variety of indications
    - No significant impact on cash runway

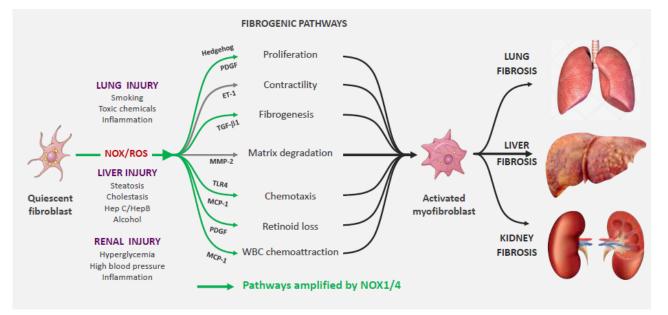
## **NOX enzymes**

- NADPH oxidases (NOX enzymes) are critical mediators of both physiologic and pathophysiologic processes
- NOX enzymes catalyze NADPH-dependent generation of reactive oxygen species (ROS), including superoxide and hydrogen peroxide
- NOX enzymes are a family of seven (7) enzymes that amplify signalling pathways
- NOX 1 and NOX 4 are involved in inflammatory and fibrotic pathways, respectively

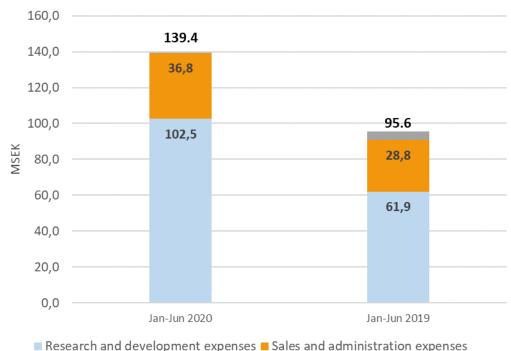


## **NOX enzymes and drug development**

- Oxidative stress, an excess of ROS production vs. consumption, is involved in the pathogenesis of different diseases
- At appropriate concentrations ROS serve essential functions in cellular signalling processes of eg proliferation, differentiation, migration, vascular tone, immune response etc
- Enhanced activity of ROS production may cause systems to overreact and drive eg pathogenic inflammation and fibrosis
- NOX enzyme inhibitors are a class of very promising novel experimental drugs in redox pharmacology
- Inhibitors of NOX 1 and NOX 4 are relevant therapeutic agents for inflammatory and fibrotic diseases, an area of high unmet medical need
- NOX pharmacology is a developing field with approx
   1,500 peer reviewed reports the past 10 years (PubMed)



## **Financial overview – First six months of 2020**



Other operating expenses

- Revenues of SEK 0.5M vs SEK 138.2M for the same period last year.
- Operating profit/(loss) of (SEK 138.9M) vs SEK 42.7M
  - Research and development expenses increased to SEK 102.5M vs SEK 61.9M, representing 74% of total operating expenses. Increase due to higher activity in the NeflgArd study and product development.
  - Sales and administrative expenses increased to SEK 36.8M vs SEK 28.8M, mainly due to increase in pre-commercial activities and expenses in connection with the June NASDAQ listing.
- Cash flow used in operating activities was SEK 85.8M vs SEK 108.7M, due to receipt of USD 5M payment in Q1 for Q4 2019 China milestone.
- Cash position per end of June 2020 was SEK 1,459.6M vs SEK 534.9M. The increase is due to the cash flow from financing activities of SEK 777.7 M primarily from the Nasdag IPO.

**Operating Expenses** 

## **Anticipated milestones**

Anticipated milestones regarding Calliditas' clinical, regulatory and commercial plans						
1H 2018	2H 2018	1H 2019	2H 2019	2020*	2021	2022
• IPO raising \$82m on Nasdaq OMX	<ul> <li>NeflgArd first patient in </li> <li>Application for Orphan Drug Designation (ODD) for PBC submitted </li> <li>Application for ODD for AIH submitted </li> </ul>	<ul> <li>Filing of Pediatric Investigational Plan submitted to EMA</li> <li>Approval of ODD designation for PBC</li> <li>Approval of ODD designation for AIH</li> </ul>	<ul> <li>EMA meeting to discuss surrogate marker</li> <li>Fully recruited Part A of NeflgArd with 200 patients</li> <li>China IND approval for Nefecon in IgAN, triggering \$5mm milestone</li> <li>EMA positive opinion regarding pediatric pathway for Nefecon in IgAN</li> </ul>	<ul> <li>In-licensing of a new project to the pipeline </li> <li>Topline readout of Part A of NeflgArd for 200 patients (4Q 2020)</li> <li>Initiate open-label extension trial for Nefecon in IgAN (4Q 2020)</li> <li>Complete recruitment of Part B of NeflgArd trial of additional 160 patients</li> <li>FDA feedback regarding regulatory pathway for AIH</li> <li>China part of phase 3 recruitment initiated</li> </ul>	<ul> <li>NDA / MAA filings with FDA and EMA for accelerated / conditional approval of Nefecon in IgAN (1H 2021)</li> <li>Late stage clinical program initiated</li> <li>Initiate open- label extended dosing trial for Nefecon in IgAN</li> </ul>	<ul> <li>Commercial launch of Nefecon for IgAN in U.S. (1H 2022)</li> <li>Readout of Part B of NeflgArd trial based on 360 patients for validation of surrogate marker to support full approval (2022)*</li> </ul>

## **Investment highlights**



Nefecon is a proprietary, novel treatment for IgAN intended to be **disease modifying** 



Nefecon targets the presumed **origin** of the disease – the area of the ileum where the highest concentration of Peyer's patches are located



Nefecon is the **most advanced** product candidate for IgAN. The **only successful** randomized, double-blind, placebo-controlled Phase 2b clinical trial carried out in IgAN to date

Ongoing pivotal Phase 3 clinical trial (NeflgArd) using the same primary endpoint as previous successful Phase 2b trial



Regulatory pathway based on discussions with FDA and EMA of our seeking accelerated / conditional approval based on proteinuria as **surrogate marker** for IgAN



**Significant unmet medical need** in IgAN with no currently approved treatments; total market opportunity of US\$9-10bn in the U.S alone.



Additional potential for **pipeline development** and **in-licensing** of product candidates targeting orphan diseases



