



## **FDA Approval Presentation**

**December 2021**

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# On today's call:

## RENÉE AGUIAR-LUCANDER

CEO

**Selected experience:**

Partner and COO of Omega Fund Management, Partner and Co-Head of the European & U.S. legacy healthcare & technology portfolio at 3i group



## FREDRIK JOHANSSON

CFO

**Selected experience:**

CFO and COO at Birdstep Technology/Techstep, CFO at Phone Family, Teligent Telecom and Wayfinder Systems



## ANDREW UDELL

President, North America

**Selected experience:**

20 years of commercial experience in pharma industry; most recent VP of North America Commercial at NeuroDerm; several sales and marketing positions at Purdue Pharma



## Dr. RICHARD PHILIPSON

CMO

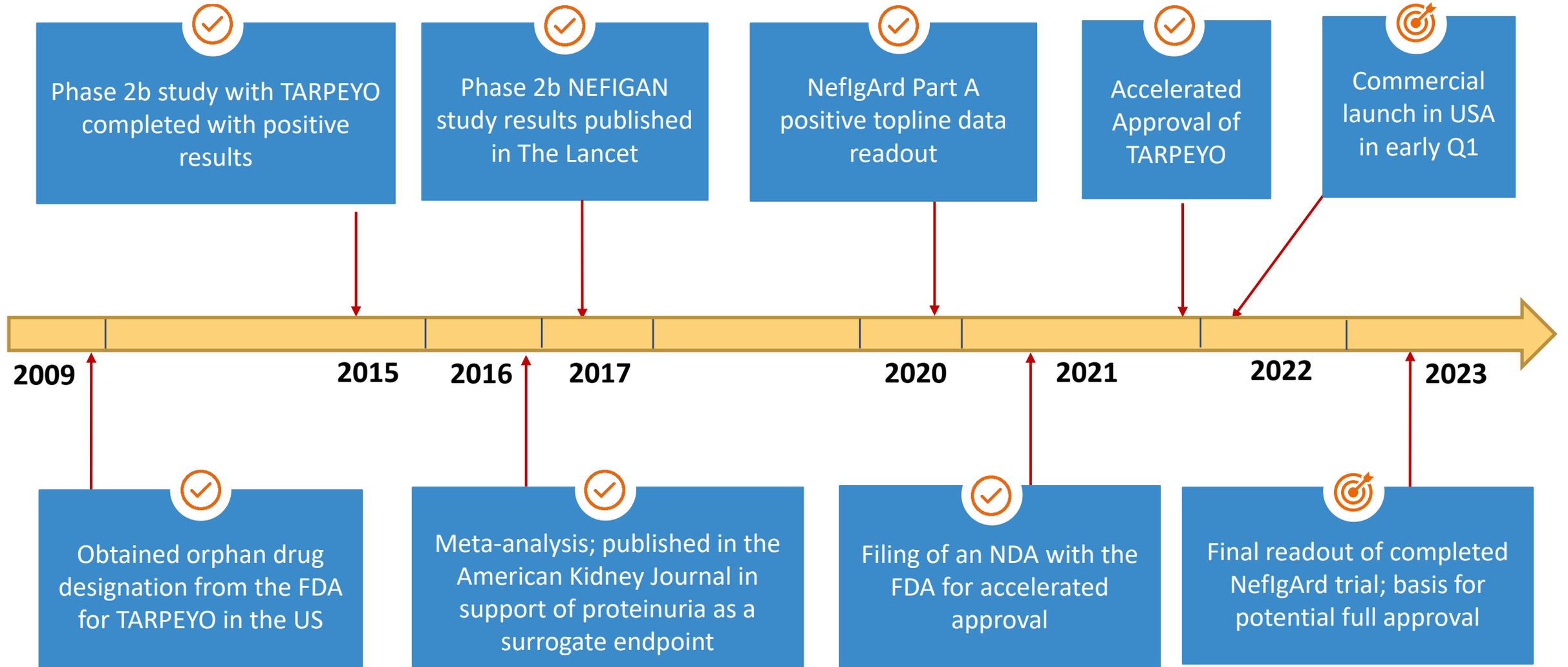
**Selected experience:**

Over 16 years at GSK, including disease Area Head and Acting Chief Medical Officer for the Rare Diseases Unit. Previously CMO at Trizell Ltd, EMD at Takeda.



- A commercial stage **biopharma** company **focused on novel treatments in orphan indications**, with an initial focus on **renal and hepatic diseases** with **significant unmet needs**.
- In immunoglobulin A nephropathy (IgAN), a large Phase 2b study with 150 patients was published in 2017 and top line data from the ongoing Phase 3 NeflgArd trial read out in November, 2020. Both clinical trials **met primary and key secondary endpoints**.
- First commercial product, **TARPEYO™(budesonide) delayed release capsules**, is **the first and only FDA approved drug** in IgAN and was approved under an accelerated approval to reduce proteinuria in adults with IgAN at risk of rapid disease progression, generally a urine protein-to-creatinine ratio (UPCR)  $\geq 1.5$  g/g.
- **Building integrated orphan / nephrology focused business** through in-licensing or acquisition of product candidates; recently acquired platform of first-in-class NOX Inhibitors. **Pipeline** in orphan liver and kidney indications. POC in head and neck cancer.
- Headquartered in Stockholm, Sweden; listed on **OMX NASDAQ in Sweden (ticker: CALTX)** and on **NASDAQ (ticker: CALT)**  
Key institutional shareholders include: BVF Capital, Industrifonden, Sofinnova Partners, Linc.
- Strong cash position - **cash balance as of November 18, 2021: SEK 1,164M (US\$130M)**.

# A PIONEERING JOURNEY



# IgA Nephropathy – a significant unmet medical need

## PROFILE



- Genetic predisposition is required but not sufficient; environmental, bacterial, dietary factors may play a role



- Patients are typically diagnosed between 20-30 years of age
- More than 50% are at risk of developing ESRD within 10-20 years, which can only be treated via regular haemodialysis or kidney transplant
- High levels of proteinuria is connected to disease progression and worse outcomes for patients



- First accelerated approval of a drug candidate specifically designed for IgAN.

## ESTIMATED PREVALENCE



**130,000 - 150,000**

Annual incidence of approximately 4,000 – 4,500.

We believe that the label as per the accelerated approval represents a very significant market opportunity.

Full approval and potential for label expansion subject to Part B confirmatory data read out.

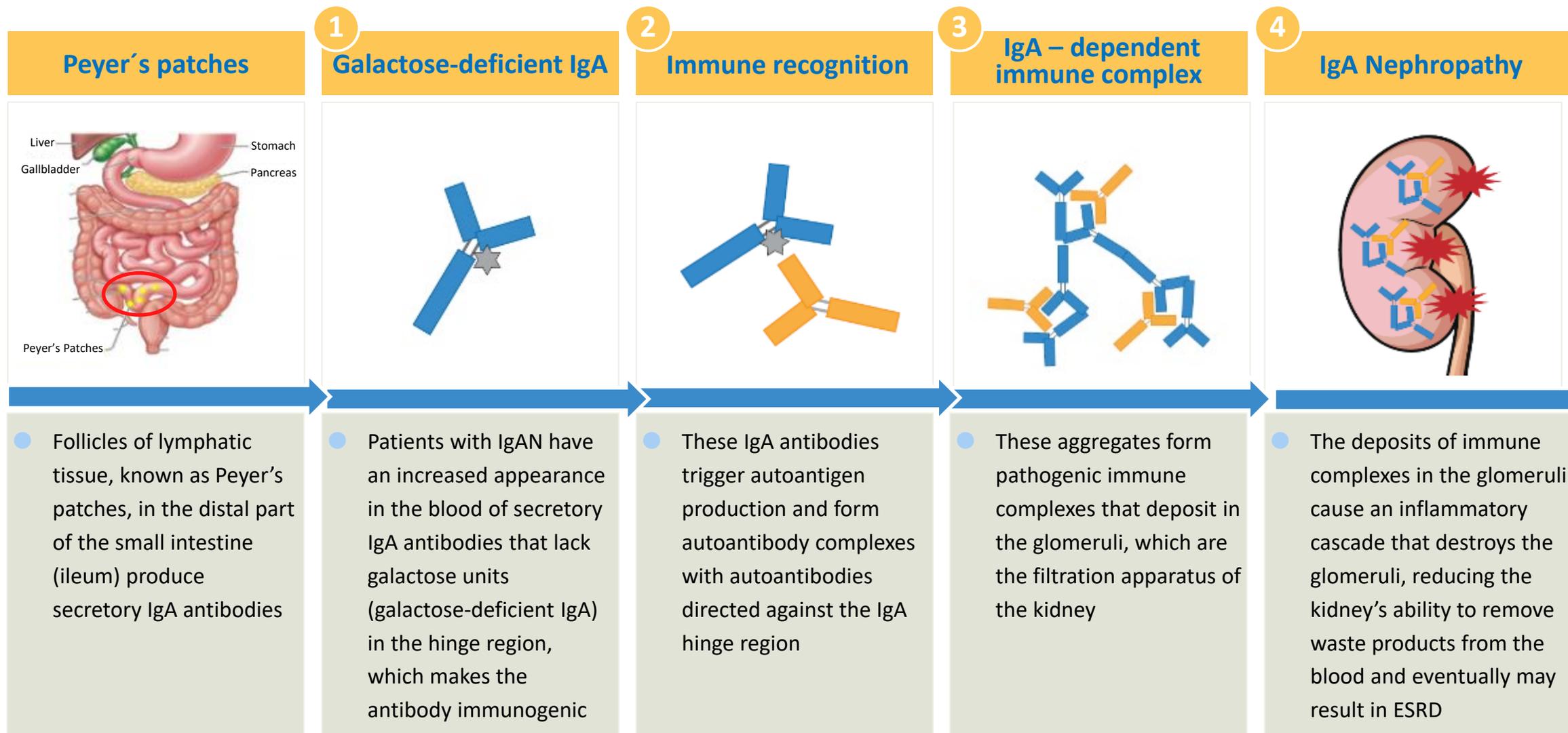


**200,000**

Ongoing regulatory review with EMA with a target opinion date of Q1, 2022.

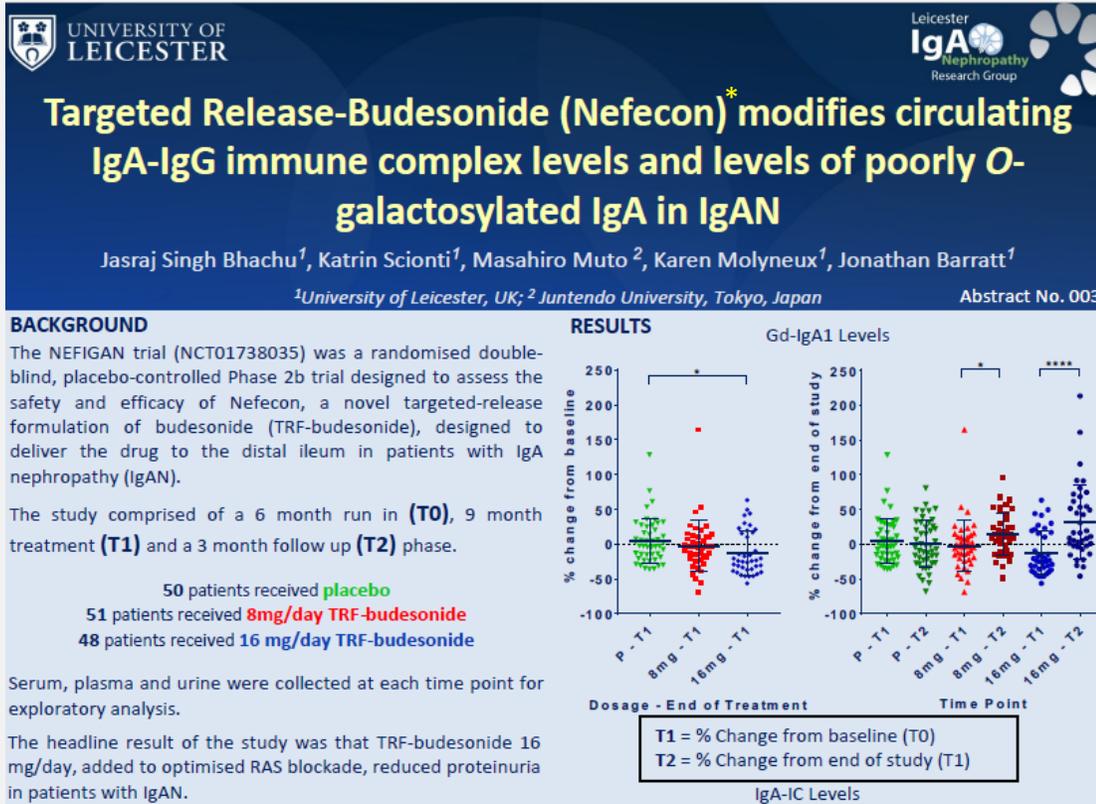
MARKET OPPORTUNITY

# Disease origin and progression – predominant theory



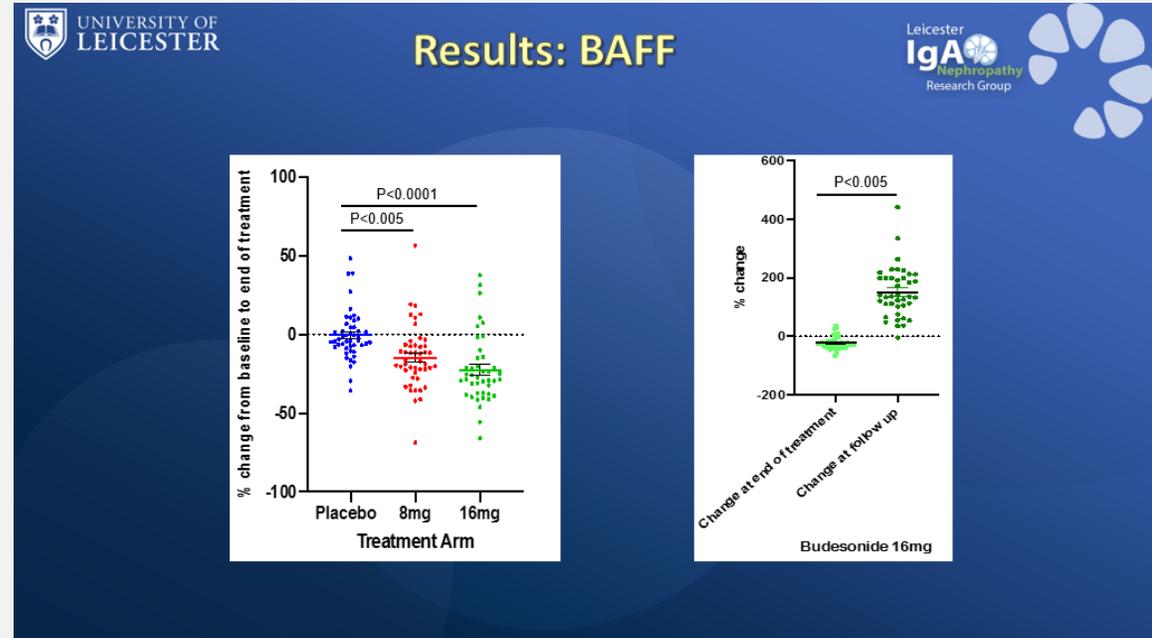
# Biomarker data

2018 IIGAN Poster from Professor Barratt at the Mayer IgA Nephropathy Laboratories at the University of Leicester



Presentation at ASN Digital Kidney Week 2020 at the oral abstract session “Glomerular Diseases: Charting New Territory” from Dr. Molyneux at the Mayer IgA Nephropathy Laboratories

Showed that TARPEYO had a demonstrated impact on circulating pathogenic biomarkers in IgAN



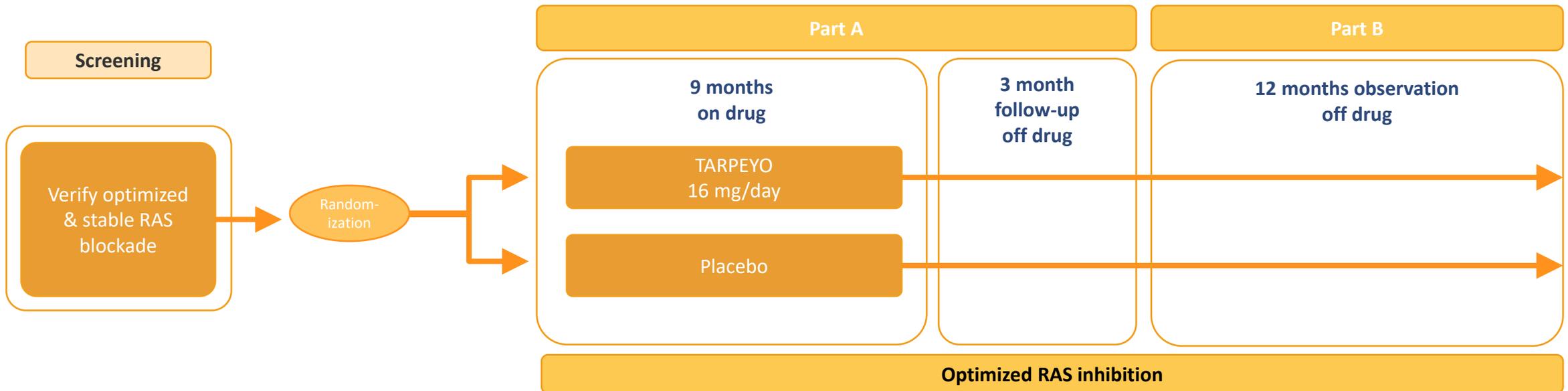
# NeflgArd study - basis for FDA's accelerated approval of TARPEYO

## Part A: Key highlights

- Designed to assess efficacy and safety
- Basis for approval
- 200 patients in 19 countries with over 145 sites
- Primary Endpoint: reduction of proteinuria
- Read out positive data in November 2020

## Part B: Key highlights

- Post approval follow up trial design to confirm the long-term renal benefit of observed proteinuria reduction
- 360 patients, including 200 from Part A
- Primary endpoint: difference in kidney function as measured by eGFR over the 2-year period
- Fully enrolled in January 2021.
- Readout expected in early 2023.



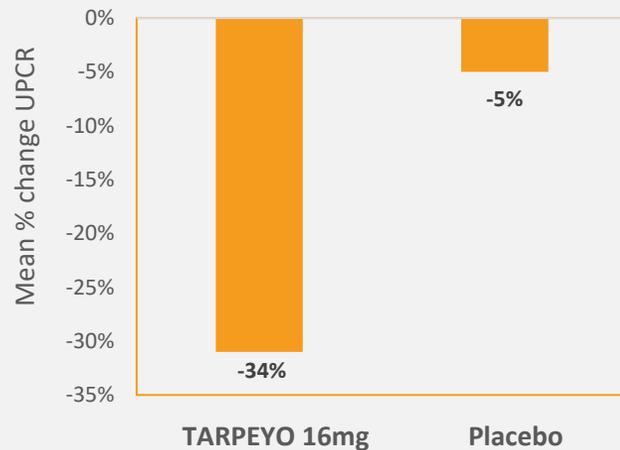
# Overall study population

## BASELINE CHARACTERISTICS

|  |             |
|--|-------------|
| <b>Age (years) [Median]</b>                            | 44          |
| <b>Sex (n, % male)</b>                                 | 135 (67.8%) |
| <b>Race (n, % White)</b>                               | 171 (85.9%) |
| <b>Systolic BP/Diastolic BP [Mean]</b>                 | 126 / 79    |
| <b>UPCR (g/gram) [Mean]</b>                            | 1.6         |
| <b>eGFR CKD-EPI (mL/min/1.73 m<sup>2</sup>) [Mean]</b> | 58          |

# Phase 3 study results – Part A

## Primary endpoint: reduction in proteinuria



## Efficacy findings

- ✓ At 9 months, reduction in UPCR for TARPEYO-treated patients = 34%; reduction in UPCR for placebo-treated patients = 5%
- ✓ Statistically significant UPCR reduction with TARPEYO (16 mg) compared to placebo following 9 months treatment ( $p=0.0001$ )

## Selected Safety Data

- ✓ The majority of adverse reactions were mild or moderate in severity
- ✓ The most frequently reported adverse reactions ( $\geq 5\%$  of TARPEYO treated patients, and  $\geq 2\%$  higher than Placebo) were: hypertension, peripheral edema, muscle spasms, acne, dermatitis, weight increased, dyspnea, fatigue and hirsutism.

# Phase 3 safety summary – Part A

| Adverse Reaction                   | TARPEYO 16 mg<br>(N=97) | Placebo<br>(N=100) |
|------------------------------------|-------------------------|--------------------|
|                                    | n (%)                   | n (%)              |
| Patients with any Adverse Reaction | 84 (87)                 | 73 (73)            |
| Hypertension                       | 15 (16)                 | 2 (2)              |
| Peripheral edema                   | 14 (14)                 | 4 (4)              |
| Muscle spasms                      | 13 (13)                 | 4 (4)              |
| Acne                               | 11 (11)                 | 2 (2)              |
| Dermatitis                         | 7 (7)                   | 1 (1)              |
| Weight increased                   | 7 (7)                   | 3 (3)              |
| Dyspnea                            | 6 (6)                   | 0 (0)              |
| Face edema                         | 6 (6)                   | 1 (1)              |
| Dyspepsia                          | 5 (5)                   | 2 (2)              |
| Fatigue                            | 5 (5)                   | 2 (2)              |
| Hirsutism                          | 5 (5)                   | 0 (0)              |

# INDICATIONS AND USAGE



## Indication

- TARPEYO™ (budesonide) delayed release capsules is indicated to reduce proteinuria in adults with primary immunoglobulin A Nephropathy (IgAN) at risk of rapid disease progression, generally a urine protein-to-creatinine ratio [UPCR]  $\geq 1.5$  g/g
- This indication is approved under accelerated approval based on a reduction in proteinuria. It has not been established whether TARPEYO slows kidney function decline in patients with IgAN. Continued approval for this indication may be contingent upon verification and description of clinical benefit in a confirmatory clinical trial



# IMPORTANT SAFETY INFORMATION

**Contraindications:** TARPEYO is contraindicated in patients with hypersensitivity to budesonide or any of the ingredients of TARPEYO. Serious hypersensitivity reactions, including anaphylaxis, have occurred with other budesonide formulations.

## **Warnings and Precautions**

**Hypercorticism and adrenal axis suppression:** When corticosteroids are used chronically, systemic effects such as hypercorticism and adrenal suppression may occur. Corticosteroids can reduce the response of the hypothalamus-pituitary-adrenal (HPA) axis to stress. In situations where patients are subject to surgery or other stress situations, supplementation with a systemic corticosteroid is recommended. When discontinuing therapy [*see Dosing and Administration*] or switching between corticosteroids, monitor for signs of adrenal axis suppression.

Patients with moderate to severe hepatic impairment (Child-Pugh Class B and C, respectively) could be at an increased risk of hypercorticism and adrenal axis suppression due to an increased systemic exposure to oral budesonide. Avoid use in patients with severe hepatic impairment (Child-Pugh Class C). Monitor for increased signs and/or symptoms of hypercorticism in patients with moderate hepatic impairment (Child-Pugh Class B).

**Risks of immunosuppression:** Patients who are on drugs that suppress the immune system are more susceptible to infection than healthy individuals. Chicken pox and measles, for example, can have a more serious or even fatal course in susceptible patients or patients on immunosuppressive doses of corticosteroids. Avoid corticosteroid therapy in patients with active or quiescent tuberculosis infection; untreated fungal, bacterial, systemic viral, or parasitic infections; or ocular herpes simplex. Avoid exposure to active, easily transmitted infections (eg, chicken pox, measles). Corticosteroid therapy may decrease the immune response to some vaccines.

**Other corticosteroid effects:** TARPEYO is a systemically available corticosteroid and is expected to cause related adverse reactions. Monitor patients with hypertension, prediabetes, diabetes mellitus, osteoporosis, peptic ulcer, glaucoma, cataracts, a family history of diabetes or glaucoma, or with any other condition in which corticosteroids may have unwanted effects.

**Adverse reactions:** In clinical studies, the most common adverse reactions with TARPEYO (occurring in  $\geq 5\%$  of TARPEYO patients and  $\geq 2\%$  higher than placebo) were hypertension (16%), peripheral edema (14%), muscle spasms (13%), acne (1%), dermatitis (7%), weight increase (7%), dyspnea (6%), face edema (6%), dyspepsia (5%), fatigue (5%), and hirsutism (5%).

**Drug interactions:** Budesonide is a substrate for CYP3A4. Avoid use with potent CYP3A4 inhibitors, such as ketoconazole, itraconazole, ritonavir, indinavir, saquinavir, erythromycin, and cyclosporine. Avoid ingestion of grapefruit juice with TARPEYO. Intake of grapefruit juice, which inhibits CYP3A4 activity, can increase the systemic exposure to budesonide.

## **Use in specific populations**

**Pregnancy:** The available data from published case series, epidemiological studies, and reviews with oral budesonide use in pregnant women have not identified a drug-associated risk of major birth defects, miscarriage, or other adverse maternal or fetal outcomes. There are risks to the mother and fetus associated with IgAN. Infants exposed to in utero corticosteroids, including budesonide, are at risk for hypoadrenalism.



# Commercial Readiness

calliditas  
THERAPEUTICS

 **TARPEYO**<sup>TM</sup>  
(budesonide) delayed release capsules

# Market size and high cost of IgAN

U.S. prevalence is estimated between **130,000 – 150,000**

**More than 50%** of patients potentially progress to ESRD

Cost of dialysis to commercial payers is over **\$200k annually** and the cost of **kidney transplant is over \$440k\***



# An unsatisfied HCP market craving advancement



**46%**

Rate IgAN as “Extremely challenging” to manage in non-dialysis patients

**52%**

Believe there are few/no effective treatment options currently available

**65%**

Anticipation of IgAN patients who will progress to dialysis

**80%**

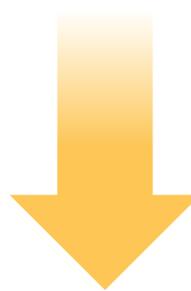
Believe early intervention is critical to successful outcomes

# High recognition and receptivity



Awareness (based on Phase 3 results)<sup>1</sup>:

- Unaided – more than four times any other agent in development
- Of those with moderate or greater familiarity – 92% rated product “highly positive” in likelihood for success in IgAN
- Highest rated product in development as the first “most desired”



Nephrologists self rated as familiar, are *extremely likely* to prescribe a product with this profile for<sup>2</sup>

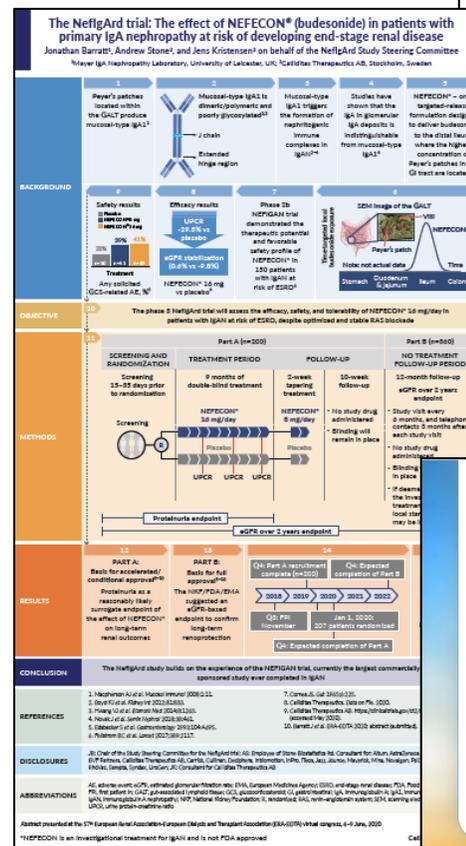
**~70% of their patients**

# Commercial launch early first quarter 2022

- Experienced leadership team in Medical Affairs, Marketing, Market Access and Sales
- Sales force contingent offers became effective upon FDA approval
- Trade, distribution and patient support services all operational
- Targeted promotional campaign (both in person and remote interactions)
- Focused and eager nephrologist market and advocacy community

# Medical Affairs - expanding scientific knowledge

- Medical Science Liaison Team formed in early 2020
- Published articles & posters
- Advisory boards and work with KOLs
- Continued congress presence



**Summary**

**Phase 2b NEFIGAN trial<sup>1</sup>**

- Demonstrated the therapeutic potential and favorable safety profile of NEFECON\* in 150 patients with IgAN at risk of ESRD

UPCR

NEFECON\* 8 mg: -24.2% vs placebo

NEFECON\* 16 mg: -29.3% vs placebo

**Phase 3 NefigArd trial<sup>2-6</sup>**

**PART A** Proteinuria as a reasonably likely surrogate of the effect of NEFECON\* on long-term

ARTICLE IN PRESS

**KI REPORTS**

**Why Target the Gut to Treat IgA Nephropathy?**

Jonathan Barratt<sup>1</sup>, Brød H. Rovin<sup>2</sup>, Daniel Cattran<sup>3</sup>, Jürgen Hoegel<sup>4</sup>, Richard Lafayette<sup>5</sup>, Vladimir Tesar<sup>6</sup>, Hernán Trimarchi<sup>7</sup> and Hong Zhang<sup>8</sup>; on behalf of the NefigArd Study Steering Committee

**The NefigArd study builds on the experience of the NEFIGAN trial**

**The NefigArd trial: The effect of NEFECON\* (budesonide) in patients with primary IgA nephropathy at risk of developing end-stage renal disease**

Jonathan Barratt, Andrew Stone, and Jens Kristensen on behalf of the NefigArd Study Steering Committee

*\*NEFECON is an investigational product that has not been approved by regulatory authorities in any jurisdiction.*

**calliditas**  
THERAPEUTICS

the largest ever clinical trials for IgAN testing a drug that targets the gut?

It was soon recognized after the first description of IgAN that there was a close association between mucosal inflammation, and episodes of nephritis in patients with IgAN.<sup>14</sup> The archetypal presentation is a young adult, commonly male, presenting with an episode of painless visible hematuria 24 to 48 hours after developing a mucosal infection, usually affecting the upper respiratory or gastrointestinal tract.<sup>15</sup> We still do not completely understand the connection between mucosal inflammation and the kidney, but a number of important observations have led to the concept of a "gut-kidney" axis in IgAN.<sup>17</sup>

The mucosal-associated lymphoid tissue is responsible for the synthesis of the bulk of IgA in the body, with more IgA produced at mucosal surfaces per day than all other types of antibody combined.<sup>18,19</sup> The gut-associated lymphoid tissue (GALT) also secretes between 3 and 5 g of IgA into the intestinal lumen every day, 15% of the body's total Ig production.<sup>20,21</sup> Furthermore, in the normal gut there are approximately  $1 \times 10^{10}$  IgA-producing lymphocytes per meter, which equates to at least 80% of all immunoglobulin-producing cells in the body.<sup>22</sup> Secreted IgA is an important first line of defense against microbial invasion. Secretory IgA attaches to the mucus layer covering epithelial surfaces, where it is available to bind to microbial pathogens and both prevent their attachment to epithelial cells by steric hindrance and crosslink the pathogens, trapping them in the mucus layer for excretion in the feces.<sup>23-24</sup> The GALT is highly organized and covers a surface area of 260 to 300

# Minimizing barriers to Market Access

- Well established trade and distribution partners operational
- National Account Managers in place since 3Q 2021
- Wholesale acquisition cost (WAC) of \$14,160 for a 30-day supply
- Goal is to minimize time from prescription to patient taking medication



# Patient support services: TARPEYO Touchpoints™



I am a healthcare provider

I am a patient or caregiver

Enroll Now | Your Team | Access Support | Financial Support | Ordering & Delivery | Resources



TARPEYO Touchpoints™ is available at every step of the journey

We offer services, assistance, and resources to help your patients easily access treatment.

Please use the links below to learn more about:

Access Support



Financial Support Programs



Ordering & Delivery



- **TARPEYO Touchpoints™** is a full-service patient and provider support program, designed to accelerate and streamline access to TARPEYO™
- Utilizes **Biologics** by McKesson's *PharmacyElite™* model – integrated Hub and exclusive Specialty Pharmacy under one roof
- Staffed by **Care Navigators** (dedicated Case Managers) and a designated Rare Pod Team (Nurses, Pharmacists, fulfillment and distribution team)

# Sales force readiness

- Sales management in place since 3Q 2021
- Sales representatives recruitment based on rare disease, specialty product, and nephrology market experience
- Approximately 40 sales territories filled upon FDA approval
- Field force designed to optimize reach and frequency of top tier nephrologists
- Training materials finalized
- Remain on target for early 1Q 2022 launch

# Strong balance sheet



## Strong financial position

- At September 30, 2021, Calliditas had cash of 1,163.8 MSEK (appr. USD 130M)



Access to up to additional USD 50M of non dilutive debt capital



Eligible to receive up to USD 190M in development and commercial milestones under Stada and Everest Medicines agreements, plus royalties



Cash flow positive target H1 2023