

# Q1 Report 2019

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# Investment Overview Calliditas

- 1 Novel treatment of IgA nephropathy (IgAN) with potential **disease modifying** effect
- 2 Clear path to market – FDA acceptance of proteinuria as **surrogate marker**
- 3 Mode of action targets the **origin** of the disease – corroborated by Ph2b data analysis
- 4 **Only successful** placebo controlled, randomized Ph2b study in IgA nephropathy (150 patients)
- 5 Design of ongoing clinical Phase 3 study NEFIGARD **replicates Phase 2b**
- 6 Additional potential for **pipeline** development, in-licensing targeting orphan disease
- 7 Significant **unmet medical need** with USD 1bn market opportunity, no approved drugs



# Summary of key events Q1 2019

- Phase 3 study on plan
  - Study approved in all 19 countries
  - Patients randomized in all geographic regions
  - Sites capped at 143, 134 sites initiated
  - Screening pipeline building according to plan
- ODD awarded in AIH and PBC
  - AIH – significant unmet medical need – similar issues as IgA nephropathy
  - Some PBC (NASH) trials have disappointed recently, opportunity for safe and efficacious anti-inflammatory compound
- Senior staff added
  - Andrew Udell, VP Commercial North America
  - Dr Frank Bringstrup, VP Regulatory
  - Dr Krassimir Mitchev, VP Medical Affairs

# Primary Biliary Cholangitis (PBC)

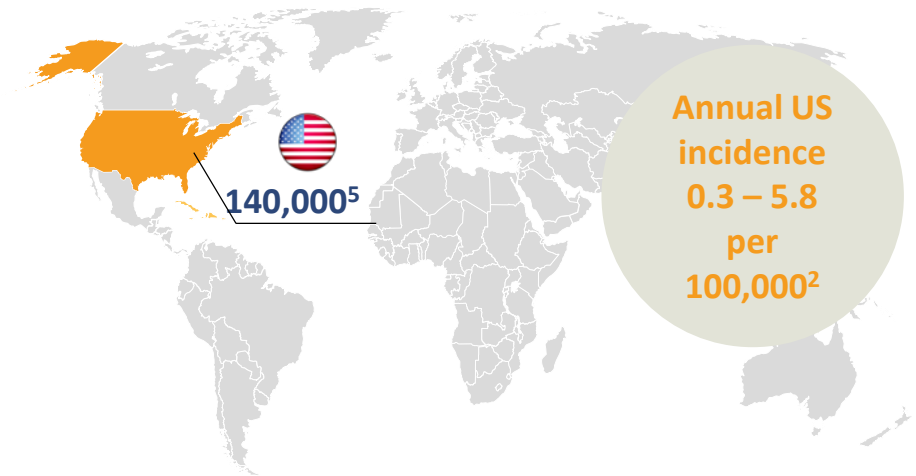
## The disease<sup>1</sup>

- A progressive chronic autoimmune disease of the liver
- The bile ducts are destroyed by inflammatory processes, bile accumulates in the liver causing an increase in the liver volume (cholestasis)
- If untreated, the active liver tissue is destroyed and replaced by fibrous tissue, cirrhosis and liver transplant
- Early symptoms include fatigue, itchy skin and dry eyes/mouth. Later stages - liver stiffness, musculoskeletal pain, edema, jaundice and underactive thyroid

## Standard of care

- Ursodeoxycholic acid (UDCA) and obeticholic acid (Ocaliva) are the only FDA-approved medical treatments for PBC<sup>3</sup>
- Approximately 40% of patients do not respond to UDCA, Ocaliva has had issues with side effects (pruritus)
- No targeted anti-inflammatory therapy is registered in the US or Europe
- Previous trials indicate that corticosteroids may alleviate symptoms and improve biochemical and histologic findings<sup>4</sup>

## Estimated prevalence



# Primary Biliary Cholangitis (PBC) (cont'd.)

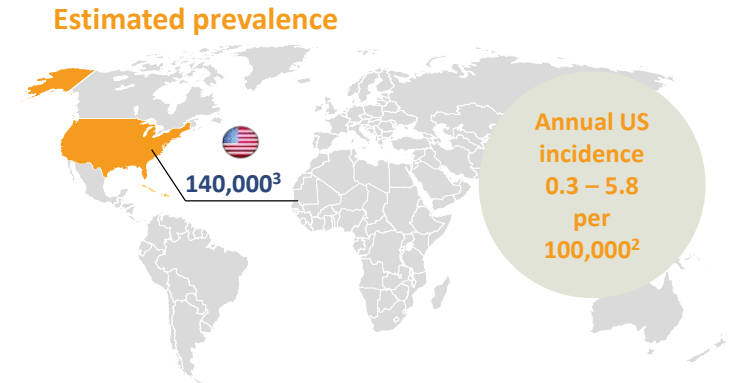
## Nefecon as a treatment for Primary Biliary Cholangitis

### Regulatory pathway to product registration

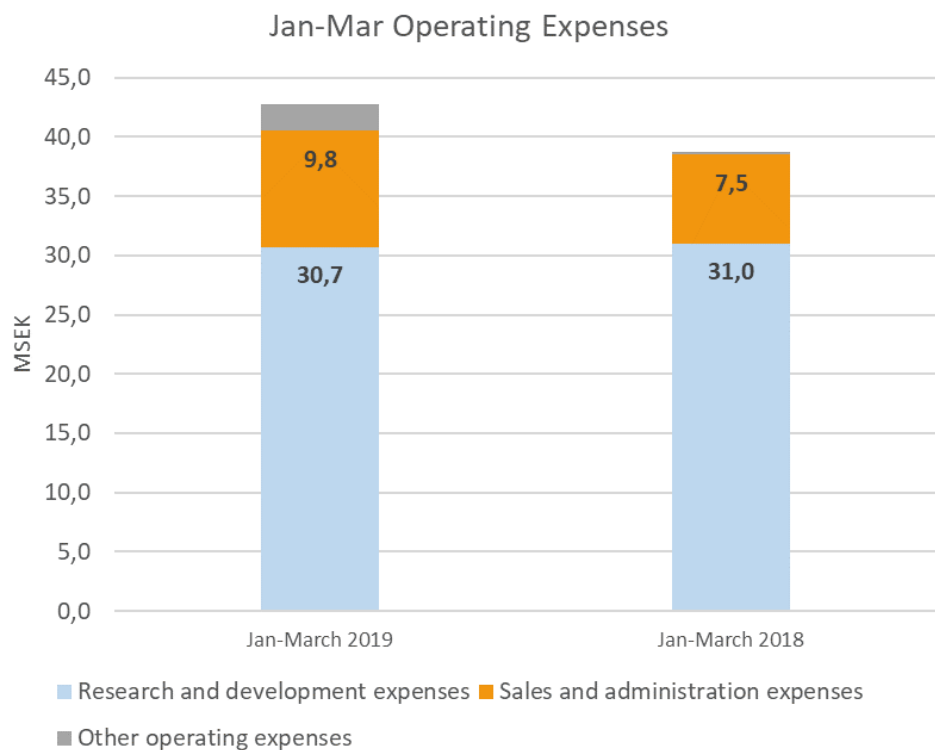
- Calliditas anticipates that the regulatory pathway to registration for PBC would be similar to that of Nefecon for IgA nephropathy
  - Subpart H
  - ALP as surrogate marker for accelerated approval
- Nefecon has obtained orphan drug designation for PBC

### Competition

- Calliditas' assessment of pipeline competition suggests there are in the order of 10 mid to late stage clinical projects in the field of PBC
- Most of these projects either target PPARs or FXRs and none is a targeted immune suppressant based therapy like Nefecon<sup>1</sup>



# Financial overview of the period Jan-Mar 2019



- No revenues reported
- Operating loss of SEK -42.6 M (loss: -38.2)
  - Research and development expenses almost flat of SEK 30.7 M (31.0), representing 72% of total operating expenses
  - Sales and administrative expenses increased to SEK 9.8 M (7.5), due to build-up of pre-commercial activities
- Cash flow from operating activities of SEK -49.4 M (-33.8)
- The cash position per end of Mar 2019, was SEK 596.9 M (53.1)

# Going forward: focus on Nefecon program & Pipeline

## Ongoing updates regarding commercial strategy and plans

H1 2018	H2 2018	H1 2019	H2 2019	H1 2020	H2 2020	H1 2021	H1 2022
<ul style="list-style-type: none"> <li>Filing of new patent application related to Nefecon <input checked="" type="checkbox"/></li> </ul>	<ul style="list-style-type: none"> <li>NEFIGARD first patient in <input checked="" type="checkbox"/></li> <li>Application for ODD for second indication submitted <input checked="" type="checkbox"/></li> <li>Application for ODD for third indication submitted <input checked="" type="checkbox"/></li> </ul>	<ul style="list-style-type: none"> <li>Filing of Pediatric Investigational Plan submitted to EMA <input checked="" type="checkbox"/></li> <li>Approval of ODD designation for second indication <input checked="" type="checkbox"/></li> <li>Approval of ODD designation for third indication <input checked="" type="checkbox"/></li> </ul>	<ul style="list-style-type: none"> <li>EMA meeting to discuss surrogate marker</li> <li>FDA meeting regarding regulatory pathway for second indication</li> <li>200 patients recruited</li> </ul>	<ul style="list-style-type: none"> <li>Clinical trial for pipe line indication initiated subject to FDA guidance</li> <li>EMA decision regarding pediatric pathway</li> </ul>	<ul style="list-style-type: none"> <li>Top line read out for 200 patients</li> <li>Study fully recruited</li> </ul>	<ul style="list-style-type: none"> <li>Filing with regulatory agencies for market approval</li> <li>Enrolment first patient in treatment modality trials / label expansion</li> </ul>	<ul style="list-style-type: none"> <li>Interim analysis based on 450 patients for validation of surrogate marker</li> <li>Commercial launch of Nefecon</li> </ul>



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# Questions