

# **Company Presentation**

September 2021

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- A late stage biopharma company focused on novel treatments in orphan indications, with an initial focus on renal and hepatic diseases with significant unmet needs.
- Lead candidate, Nefecon, is a **novel treatment for IgA nephropathy (IgAN), targeting the origin** of this progressive orphan **kidney disease.**
- Nefecon **positioned to become the first ever approved drug for IgAN.**All clinical trials **met primary and secondary endpoints** and demonstrated that Nefecon was well-tolerated.
- **Building integrated orphan / nephrology focused business** through in-licensing or acquisition of product candidates; recently acquired platform of first-in-class NOX Inhibitors. **Pipeline** in orphan liver and kidney indications. POC in head and neck cancer.
- Headquartered in Stockholm, Sweden; listed on **OMX NASDAQ in Sweden (ticker: CALTX)** and on **NASDAQ (ticker: CALT)**Key institutional shareholders include: BVF Capital, Industrifonden, Sofinnova Partners, Linc.
  - Cash balance as of June 30, 2021: SEK 709M (US\$80M).
- Subsequently in July, Calliditas signed a European commercial partnership of €97.5m with a €20m upfront, as well as a loan agreement of \$75 million. In August the company raised \$37m of equity.

# Our lead indication: IgA Nephropathy – a significant unmet medical need

#### **PROFILE**



 Genetic predisposition is required but not sufficient; environmental, bacterial, dietary factors also play a role



- Patients are typically diagnosed between 20-30 years of age
- Up to 50% are at risk of developing ESRD within 10-20 years, which can only be treated via regular haemodialysis or kidney transplant
- High levels of proteinuria indicate disease progression and increased risk of ESRD
- Significant unmet medical need.
- There is no approved treatment only recommended treatment (KDIGO) is blood pressure-lowering agents (ACEs and ARBs.)

#### **ESTIMATED PREVALENCE**



130,000-150,000

Based on market research and prevalence estimates; **target market of \$4-5bn** in the U.S alone.



**MAIN MARKET** 

2,000,000<sup>1</sup>

Calliditas partnered with Everest Medicines to commercialize Nefecon in China in 2019.



200,000

Calliditas partnered with STADA to commercialize Nefecon in EAA member states, United Kingdom and Switzerland in July 2021.

# Disease origin and progression – predominant theory

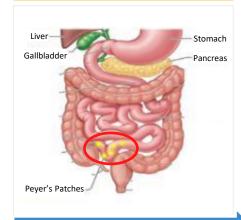
#### Peyer's patches

Galactose-deficient IgA

Immune recognition

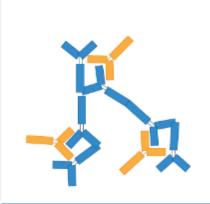
IgA – dependent immune complex

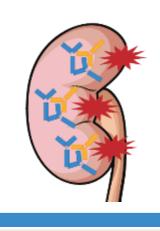
IgA Nephropathy









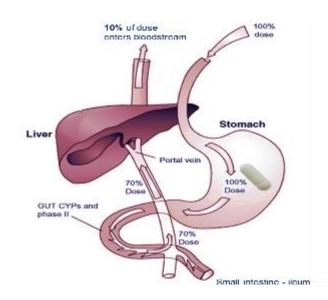


- Follicles of lymphatic tissue, known as Peyer's patches, in the distal part of the small intestine (ileum) produce secretory IgA antibodies
- Patients with IgAN have an increased appearance in the blood of secretory IgA antibodies that lack galactose units (galactose-deficient IgA) in the hinge region, which makes the antibody immunogenic
- These IgA antibodies
  trigger autoantigen
  production and form
  autoantibody complexes
  with autoantibodies
  directed against the IgA
  hinge region
- These aggregates form pathogenic immune complexes that deposit in the glomeruli, which are the filtration apparatus of the kidney
- The deposits of immune complexes in the glomeruli cause an inflammatory cascade that destroys the glomeruli, reducing the kidney's ability to remove waste products from the blood and eventually may result in ESRD

# Nefecon targets the presumed origin of disease

### **Drug product based on known active ingredient**

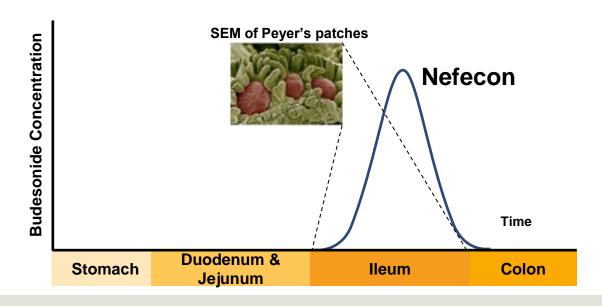
- Active ingredient is budesonide an established, highly potent, locally acting corticosteroid
- 90% cleared in first pass metabolism by liver → minimize systemic side effects
- Designed to deliver a targeted and highly concentrated dose directly to the Peyer's patches



### Novel targeted release profile



- Designed for targeted local delivery of potent immunosuppressant to Peyer's patches in the ileum
- Differentiated release profile
  - pH-governed delayed disintegration of the capsule until it reaches the ileum
  - Potent, sustained exposure throughout the ileum



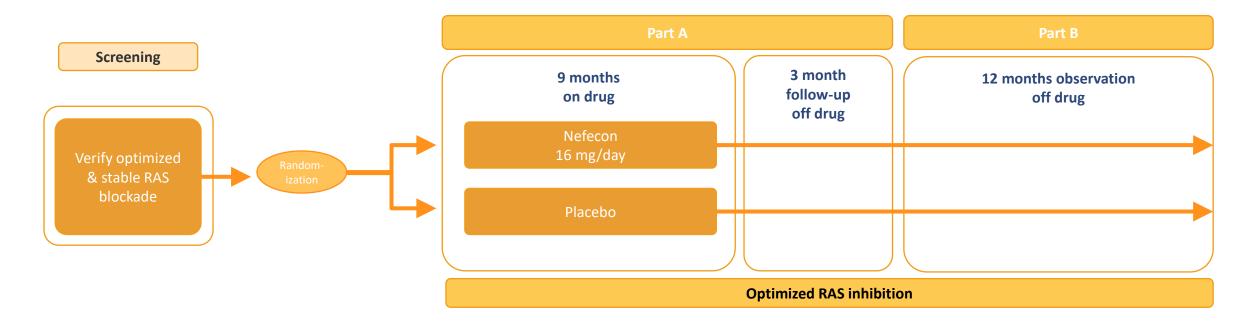
# Pivotal Phase 3 clinical trial (NeflgArd)

#### Part A: Key highlights

- Designed to assess efficacy and safety
- Basis for approval
- 200 patients in 19 countries with over 145 sites
- Primary Endpoint: reduction of proteinuria
- Read out positive data in November 2020

#### Part B: Key highlights

- Post approval follow up trial design to confirm the long-term renal benefit of observed proteinuria reduction
- ➤ 360 patients, including 200 from Part A
- Primary endpoint: difference in kidney function as measured by eGFR over the 2-year period
- Fully enrolled in January 2021.
- Readout expected in early 2023.

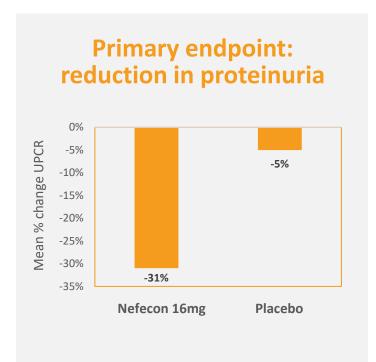


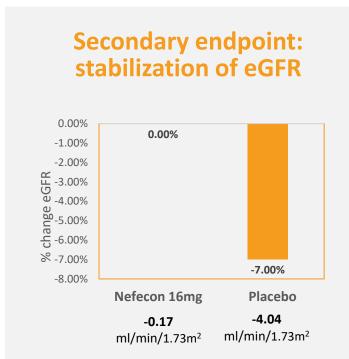
### **Positive Phase 3 Data**

#### eGFR Stabilization: Basis for Disease Modification

First successful readout of a Phase 3 trial in IgA nephropathy.

9 months of dosing with 16mg Nefecon in 199 patients demonstrated a statistically significant and clinically meaningful reduction in proteinuria and in eGFR stabilization.





### **Efficacy findings**

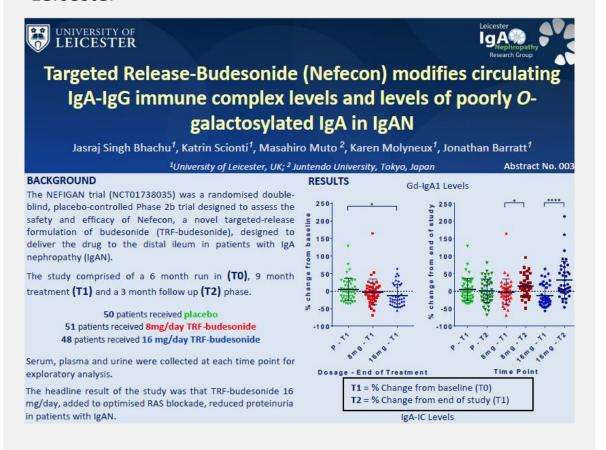
- ✓ Statistically significant 27% UPCR reduction with Nefecon (16 mg) compared to placebo − 9 months treatment (p=0.0005)
- ✓ Statistically significant eGFR stabilization with Nefecon (16 mg) compared to placebo − 9 months treatment (p=0.0029)
- ✓ Significant continued decline in proteinuria observed for patients having reached 12 months

### **Tolerability findings**

- ✓ Generally well-tolerated, with a safety profile in keeping with the Phase 2b results
- ✓ No adverse clinical effects on the cardiovascular or metabolic system
- No severe infections.

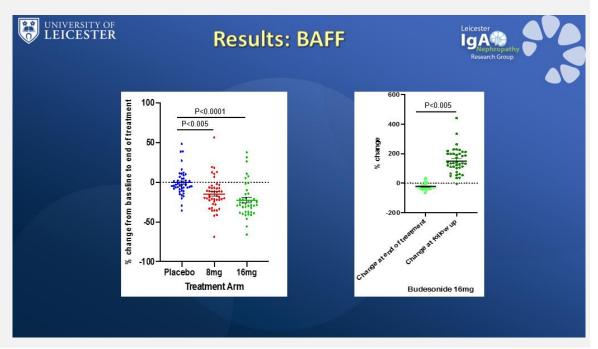
### **Biomarker Data**

2018 IIGAN Poster from Professor Barratt at the Mayer IgA Nephropathy Laboratories at the University of Leicester



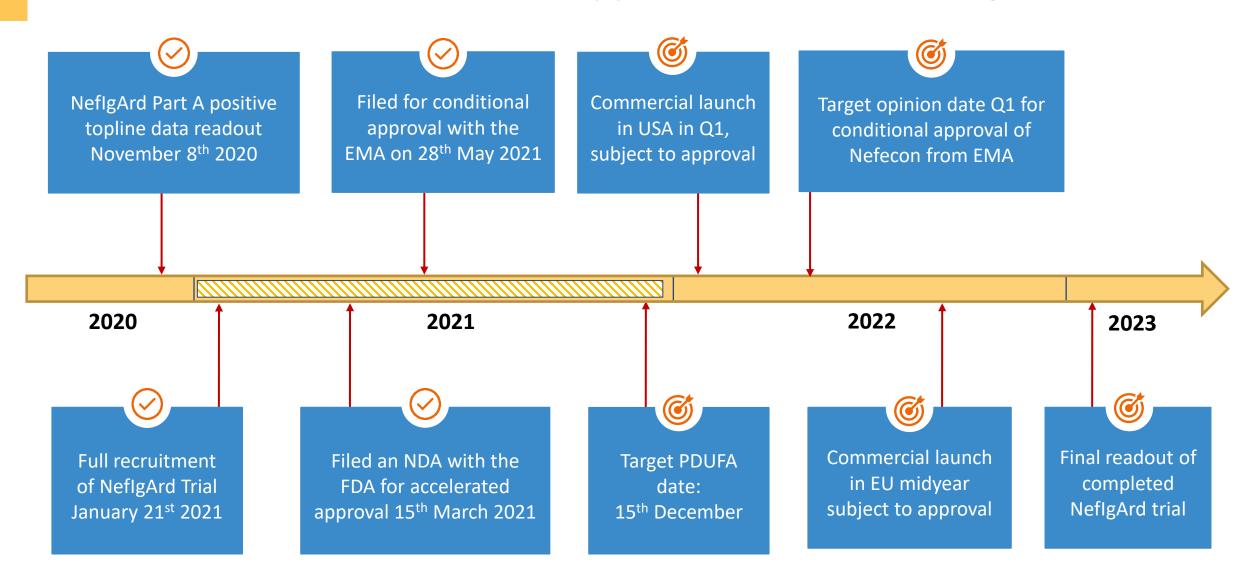
Presentation at ASN Digital Kidney Week 2020 at the oral abstract session "Glomerular Diseases: Charting New Territory" from Dr. Molyneux at the Mayer IgA Nephropathy Laboratories

Showed that Nefecon had a demonstrated impact on circulating pathogenic biomarkers in IgAN





# Nefecon – Positioned to be first approved treatment for IgAN



# **2019 Market Landscape Research:**

- 2019 IQVIA research, based on the Phase 2b data
- Qualitative interviews with 12 Nephrologist KOLs



Quantitative research/survey with 102 Nephrologists that, on average, treat 14 IgAN patients per month.

### **Nephrologist summary**

68% would prescribe Nefecon
within the first year - positioning
Nefecon as the first agent after,
or in conjunction with supportive
care (ACEs/ARBs)

90% of the nephrologists familiar with budesonide had a neutral or favorable opinion when learning the active ingredient in Nefecon was budesonide

Assuming no tolerability issues,

half of nephrologists indicated
an interest in potentially continue
the use of Nefecon past its initial
9-month course

# **US Commercial Opportunity**

### **OUTPUT CONFIRMED MARKET POTENTIAL**

- Encouragement on progress made so far
- Receptivity of our target HCP audience

### **PATIENT CHART AUDIT**

468

submitted by

188

**Nephrologists** 

IgAN patient records

Fieldwork conducted December 2020 – February 2021





# **An Unsatisfied HCP Market Craving Advancement**



Rate IgAN as "Extremely challenging" to manage in non-dialysis patients

Believe there are few/no effective treatment options currently available

65% Anticipation of IgAN patients who will progress to dialysis

Would like to replace systemic steroids as a treatment option

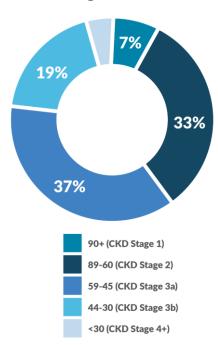
80% Believe early intervention is critical to successful outcome

# **Patient Population at Nephrology Offices**

IgAN patients, on average:

70%

Arrive upon referral in CKD stage 2 or 3a



And at most recent visit, the majority have progressed to CKD stage 3a or 3b

3.1
Physician visits / year (during pandemic)

99.8%

Receive at least one lab test annually (eGFR and urinalysis)

4.9

Medications prescribed

Majority are on **Supportive Care** (ACE / ARB): >50% Already on ACE/ARB at the time of referral 88% Are on an optimal dose, per nephs

# High recognition and receptivity to Nefecon

Of Nephrologists:



~1/2

Are *very familiar* with Nefecon and the phase 3 results (unaided awareness), and awareness is growing



These HCPs are *extremely likely* to prescribe Nefecon for

~70% of their patients

### **Health Economic Burden**

IgA progression to ESRD comes at a high cost



Dialysis severely restricts patients' lives (requires three 3-5 hour sessions every week) and significantly impacts patients' quality of life



Kidney transplantation is a major surgery requiring lifetime follow-up and treatment.

Up to 30% may experience organ rejection

30% experience recurrence of IgAN

### **USA**

MEAN ANNUAL COST FOR PATIENTS WITH ESRD

\$121,948

Commercial

\$87,339

Medicare

### **EUROPE**

£504 million

€35,744-€62,610

total annual cost of transplants in UK

typical cost of dialysis patient / annum within Europe

# **Value-Based Pricing Strategy**

#### MARKET OPPORTUNITY IN THE USA

- 130 150k prevalence estimate for IgA nephropathy
- Core target market: up to 50% at risk of developing ESRD resulting in \$4.5 5bn in the U.S. alone

# NEFECON

Pricing indicated around \$6-9.5K based on Phase 2b profile Recently approved product in nephrology indicated value based pricing at ~\$12k/month

\$50k \$75k \$100k \$125k \$150k

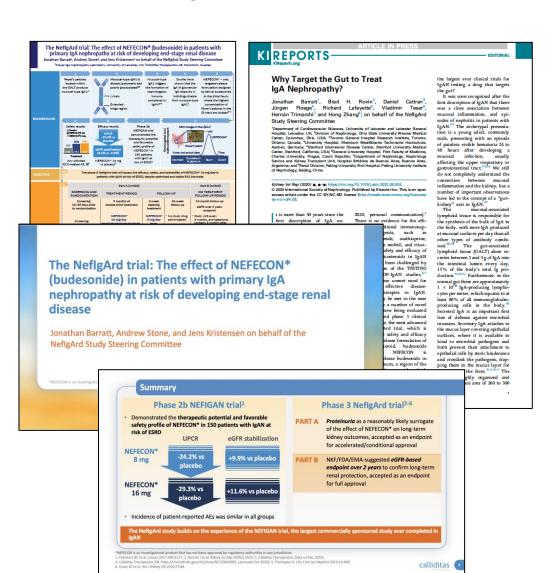
#### Present Day — PDUFA Date

#### MEDICAL AFFAIRS TO EDUCATE HCPs

- Published articles & posters
- Advisory boards and work with KOLs
- **Congress Presence** 
  - 11 abstracts at major congresses
  - Activities at 25 International, National, and regional congresses
- Solidifying key relationships with KOLs
  - Targeting 1,000 1:1 interactions with top 8-10% of experts in IgAN
- **New 2021 publications** 
  - 4 manuscripts (including HEOR)

#### MINIMIZING BARRIERS TO MARKET ACCESS

- Trade/distribution partners are established
- National Account Managers will begin calling on payers



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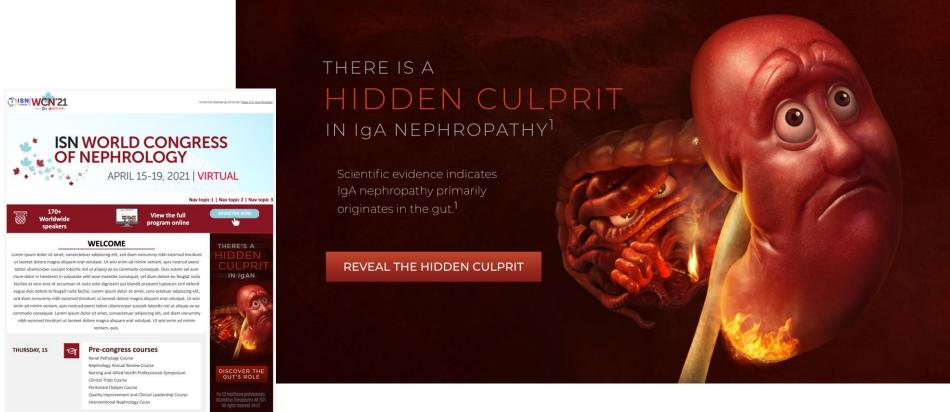
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iganculprit.com

IgA Nephropathy Toll ▼ IgAN Source ▼ IgAN Treatment IgAN Resources 🔔 IgA Nephropathy Updates

**IgANCulprit.com** 

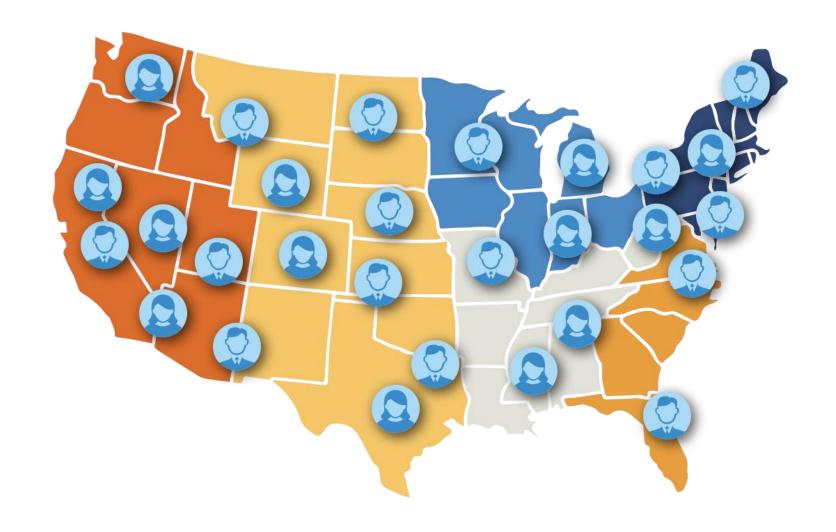




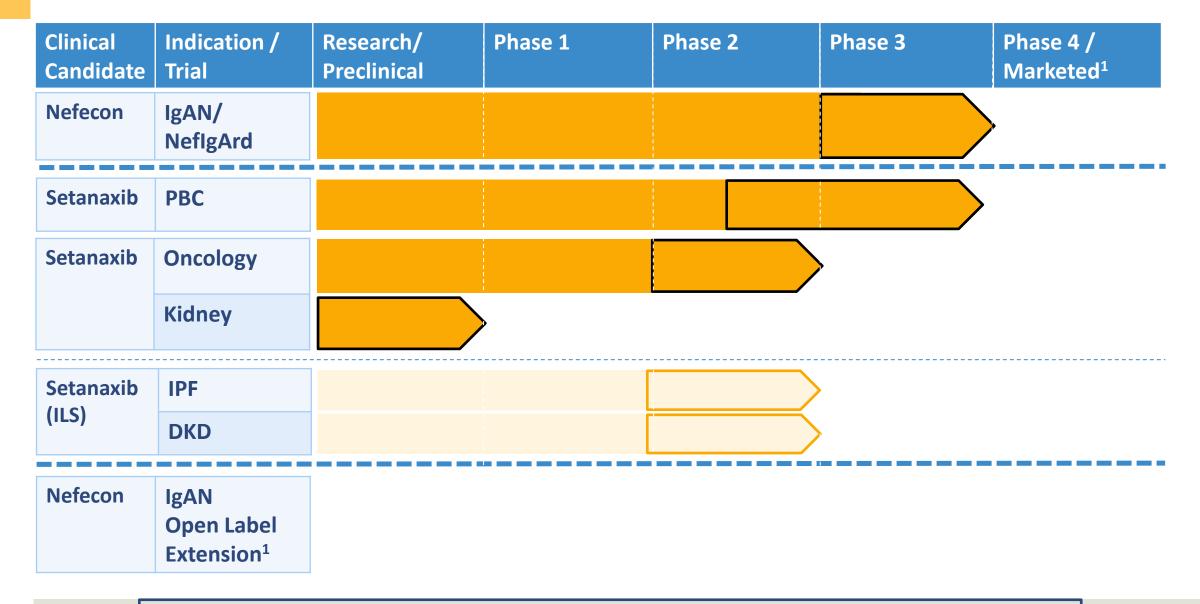
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### **SALES**

- Targeted Nephrology audience of ~3,700
- 40 sales territories to provide appropriate reach and frequency



## **Clinical Activities**



calliditas

Depicts ongoing/planned clinical trial stage: Depicts ongoing/planned clinical trial stage in an Investigator Lead Study:

## **NOX Platform**

Calliditas has expanded pipeline with acquisition of NOX inhibition platform

In the second half of 2020 Calliditas concluded an acquisition of a controlling block followed by mandatory simplified cash tender offer of Genkyotex. Post the recent capital raise Calliditas owns 90.2% and plans to continue to increase its ownership in line with its previously stated intentions.

#### Lead candidate with focus on fibrosis and inflammation in orphan diseases

- Lead candidate, setanaxib, is a NOX Inhibitor that targets NOX 1 and NOX 4, which are major drivers of fibrogenesis in multiple organs
- They produce reactive oxygen species (ROS) and modulate signalling by oxidising signalling proteins

#### A broad platform for clinical development

- NOX1 and NOX4 have the potential to be effective in several fibrosis related diseases across renal, hepatic and lung
- The novel NOX inhibition technology has the potential to have clinical utility within broader indications such as oncology and NASH, and is being investigated (ILS) in Idiopathic Pulmonary Fibrosis (IPF) and Type 1 Diabetic Kidney Disease (DKD)

#### Phase 1 positive results supports further clinical development

- Evaluated safety and pharmacokinetics of setanaxib in doses up to 1600mg/day
- Calliditas will launch Phase 2/3 study in PBC and Phase 2 study in head and neck cancer, whilst exploring kidney indications

# **Setanaxib**

### **Primary Biliary Cholangitis**

- PBC is a chronic, autoimmune, cholestatic orphan liver disease
- An unmet medical need remains despite existing therapies
- Setanaxib has been investigated in a 24 week
   Phase 2 trial with 111 patients
  - achieved significant reduction in ALP
  - achieved average reduction of 3kPa (one-point fibrosis score reduction)
  - Significant impact on patients' quality of life, in particular on one of PBC's most common/troublesome symptoms, fatigue
  - Well tolerated

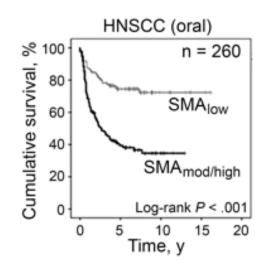
#### Oncology

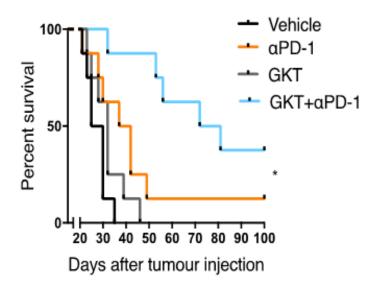
- Immuno-oncology therapies are not as effective in animal models of tumours infiltrated by cancerassociated fibroblasts (CAFs), opening the door for antifibrotic agents to be used to improve response to treatment
- NOX4 is over-expressed in CAFs and drives their activation
  - CAFs shield a range of solid tumours from critical tumour-infiltrating CD-8 T-lymphocytes (TILs), and worsen prognosis in patients with high-CAF tumours
- Setanaxib reversed CAF differentiation and overcame
   TIL exclusion in vivo
  - Showed improved tumour response and survival in a relevant mouse tumour model when administered with anti-PD-1 therapy

# Setanaxib in Squamous Cell Carcinoma of the Head & Neck

#### Scientific rationale

- Cancer-associated fibroblast (CAFs) are phenotypically similar to activated myofibroblasts
- A relationship between CAFs and prognosis in SCCHN has been established
- Immunotherapy (e.g., anti-PD-1/ anti-PD-L1 therapy) continues to expand therapeutic applications across a range of solid tumours
- There is increasing use of pembrolizumab as 1<sup>st</sup> line monotherapy in patients with relapsed or metastatic SCCHN, although response rates are low (ORR approx. 20%)
- Setanaxib reversed CAF differentiation and overcame CD8 T-cell exclusion in vivo, and improved survival in a relevant mouse tumour model when administered with anti-PD-1 therapy





# **Anticipated milestones**

#### Anticipated milestones regarding Calliditas' clinical, regulatory and commercial plans

#### 2H 2019

EMA meeting to discuss surrogate marker ✓

Fully recruited Part A of NeflgArd with 200 patients

China IND approval for Nefecon in IgAN, triggering \$5mm milestone

EMA positive opinion regarding pediatric pathway for Nefecon in IgAN

Filing of Pediatric
Investigational Plan
submitted to EMA

Approval of ODD designation for PBC

Approval of ODD designation for AIH

2020

In-licensing of a new pipeline project

Topline readout of Part A of NeflgArd for 200 patients

China phase 3 recruitment initiated

Closing of Genkyotex block trade

Initiate open-label extension trial of NeflgArd

FDA feedback regarding development plans for AIH

Closing of Genkyotex tender offer

1H 2021\*

- Complete recruitment of NeflgArd(Q1)
- ➤ Outcome of Phase 1 high dose PK study of setanaxib (Q1)
- Clinical development plan for NOX inhibitors (Q1)
- ➤ Submission of regulatory filing with FDA for approval of IgA Nephropathy (Q1) ✓
- ➤ Submission of filing with EMA for approval of IgAN (Q2)
- European commercial partnership (Q2)

2H 2021

- FDA accelerated approval for Nefecon in IgAN
- ➤ Initiate pivotal Phase 2/3 trial in PBC
- Initiate proof-of-concept Phase 2 trial in head and neck cancer

2022

- Commercial launch of Nefecon for IgAN in the US, subject to approval
- Conditional approval for Nefecon from EMA (CHMP)
- Commercial launch of Nefecon in Europe, subject to approval



# **Investment highlights**

- Lead candidate, Nefecon, is a **novel treatment for IgA nephropathy (IgAN), targeting the origin** of this progressive orphan **kidney disease**
- 2 Nefecon is positioned to become the first approved drug for IgAN
- 3 Ongoing regulatory interactions with the FDA & EMA
- All clinical trials **met primary and secondary endpoints** and demonstrated that Nefecon was well tolerated.
- Building integrated orphan / nephrology focused business through in-licensing or acquisition of product candidates; recently acquired platform of first-in-class NOX Inhibitors.
- 6 Pipeline in orphan liver and kidney indications. POC in head and neck cancer

